Mission possible – How 3Sixty Integrated designed 70 campuses in days with SiteOwl.

Learn how a major school district achieved faster security upgrades and cut costs using SiteOwl's centralized platform.

siteowl® | **3sixty integrated**
A DIVISION OF THE COOK & BOARDMAN GROUP

Mission possible - How 3Sixty Integrated designed 70 campuses in days with SiteOwl.

With 70 campuses and a growing security infrastructure, the district needed a streamlined, data-driven approach to manage installations, maintenance, and approvals —3Sixty Integrated, powered by SiteOwl, delivered the solution.

BACKGROUND

This school district serves over 60,000 students across 70 campuses, making it one of the largest school districts in the USA. With a growing number of schools and an increasing demand for physical security, the district needed a way to modernize its security management processes. Managing installations, maintenance, and approvals for security upgrades was a cumbersome, time-consuming process, often requiring months of manual coordination between multiple departments and school principals.

Historically, tracking security device locations and statuses relied on a mix of outdated spreadsheets, PDFs, and manual walkthroughs. The district's security team struggled to maintain a centralized system of record for cameras, access control points, and alarm systems. The lack of real-time data visibility resulted in delayed project approvals, high administrative overhead, and inconsistencies in vendor coordination.

ABOUT SITEOWL

SiteOwl is a comprehensive security lifecycle management platform designed to support both integrators and security teams by streamlining the design, installation, and maintenance of physical security systems. This enables integrators like 3Sixty Integrated to provide a higher level of service, ensuring efficient installations and reduced project timelines. For security teams, SiteOwl acts as a centralized hub for security infrastructure management, allowing security teams to make data-driven decisions, eliminate redundant work orders, and proactively manage maintenance tasks.

INDUSTRY
Education

CUSTOMER
Large ISD in Texas

SECURITY INFRASTRUCTURE SIZE
70 campuses, thousands of security devices

KEY CHALLENGES
- Disorganized security system data
- Slow project approvals
- Inefficiencies in service management

SITUATION

66
Before 3Sixty Integrated, managing security projects across 70 campuses was incredibly inefficient. Each school had its own process, approvals took months, and tracking device statuses was nearly impossible."

SOLUTION

66
I can pull up any campus and immediately see what's online, what needs service, and where our gaps are. It's completely changed the way we work. Now, instead of guessing or hunting through spreadsheets, we know exactly when warranties expire and can plan ahead.

CHALLENGES

> "We used to spend weeks just trying to get everyone on the same page. By the time we got approvals, the original scope had already changed."
>
> ~ Security Manager

1.Inefficient project approvals & communication gaps

With multiple school administrators requiring input on security upgrades, the district faced significant delays in project approvals. Coordinating site surveys and obtaining sign-offs required multiple in-person visits and extensive back-and-forth communication. "We used to spend weeks just trying to get everyone on the same page," recalled one security team member. "By the time we got approvals, the original scope had already changed."

2. Lack of centralized security infrastructure information

Security device tracking relied on a fragmented system of spreadsheets, floor plans, and paper-based reports, leading to errors, outdated records, and poor visibility into asset conditions. When maintenance issues arose, security teams often had to conduct in-person site visits just to verify device locations and statuses. "It wasn't uncommon to drive across the district to confirm something we should have been able to see on a screen," said a security manager.

3.Disorganized Service & maintenance tracking

The district lacked an efficient way to track warranty statuses, service histories, and maintenance work orders. Duplicate service tickets were frequently created, and out-of-warranty devices were often repaired unnecessarily, adding to maintenance costs. "Before 3Sixty Integrated, we sometimes paid for repairs on devices still under warranty just because we didn't have an easy way to check," one administrator explained.

4.High administrative overhead

Without an automated system, security personnel spent weeks manually coordinating installations, collecting project updates from vendors, and resolving approval bottlenecks.

The lack of standardized workflows made it difficult to prioritize critical security initiatives efficiently. "We needed a solution that would let us focus on security instead of chasing down paperwork," a district security lead shared.

SOLUTION

3Sixty Integrated partnered with the district to overhaul its security infrastructure, implementing a best-in-class solution to streamline operations. With their extensive experience in enterprise security integrations, 3Sixty Integrated introduced SiteOwl as a powerful tool to enhance efficiency, visibility, and vendor coordination. The combination of 3Sixty Integrated's expertise and SiteOwl's technology proved to be a game-changer for the district.

1. Accelerated approval & design standardization

By leveraging 3Sixty Integrated's structured approach and SiteOwl's digital capabilities, the district transformed its approval process, reducing project approval time from months to just one week. Instead of requiring in-person site visits, SiteOwl enabled the district to conduct virtual site surveys and remote approvals, allowing administrators to review designs in real time. "Being able to see everything online and approve projects in minutes rather than months has been a game-changer for us," said a security team member.

2. Centralized security infrastructure management

With 3Sixty Integrated's seamless implementation of SiteOwl, all campuses could now store and access up-to-date security device information. Devices were mapped digitally, allowing teams to quickly locate cameras, access control points, and alarms without requiring on-site visits. "I can pull up any campus and immediately see what's online, what needs service, and where our gaps are. It's completely changed the way we work," stated one security administrator.

3. Improved service & warranty tracking

Through 3Sixty Integrated's streamlined process and SiteOwl's automation, the district gained real-time tracking of service requests, warranty statuses, and maintenance records, ensuring that service tickets were accurately assigned and preventing redundant work orders.

"Now, instead of guessing or hunting through spreadsheets, we know exactly when warranties expire and can plan ahead," said a security manager.
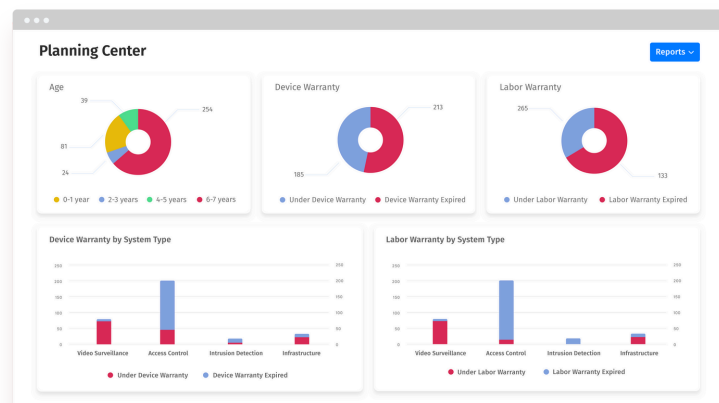
> "Being able to see everything online and approve projects in minutes rather than months has been a game-changer for us."
>
> ~ Security team member

4. Automated vendor coordination & installation oversight

3Sixty Integrated's project management expertise, coupled with SiteOwl's vendor collaboration features, allowed the district to gain real-time insights into installation progress. Vendors were now able to upload project updates, installation photos, and completion reports directly into the platform, allowing security teams to monitor progress remotely and ensure accountability. "We no longer have multiple people reporting the same issue. The system keeps everyone aligned," noted a security administrator.

RESULTS

By leveraging 3Sixty Integrated's expertise and SiteOwl's cutting-edge technology, the district achieved measurable improvements in efficiency, cost savings, and security infrastructure management.

- ✔ **Project approval timelines reduced from 3-4 months to just one week,** streamlining coordination with 70 school principals.

- ✔ **72% increase in project tracking efficiency, allowing teams to close projects faster.**

- ✔ **50% reduction in administrative hours, eliminating redundant paperwork and manual tracking.**

- ✔ **Improved budgeting and planning accuracy, with real-time tracking of aging devices and warranties.**

- ✔ **Improved issue tracking and troubleshooting with a more structured workflow for preventive maintenance and device history logs.**

CONCLUSION

Through 3Sixty Integrated's superior security integration services, the district eliminated approval bottlenecks, improved project tracking, and streamlined vendor coordination. What was once an inefficient, disorganized system is now a real-time, proactive security management platform, ensuring maximum efficiency, cost savings, and enhanced campus safety.

For organizations looking to elevate their security infrastructure, partner with 3Sixty Integrated and leverage SiteOwl to transform your operations today.

> "We now have a central repository that we can access to update or view floorplans, locations of existing devices, service tickets and project progress. It's right there, in one place.
>
> We don't waste time creating PDF floorplans and altering them by hand every day."
>
> ~ Security Project Manager, University
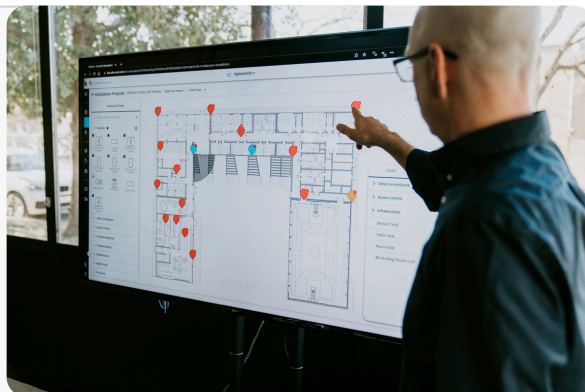
Contact SiteOwl today to learn how our platform can transform your security operations and create a safer environment for all.

For more information visit, www.siteowl.com or request a demo.